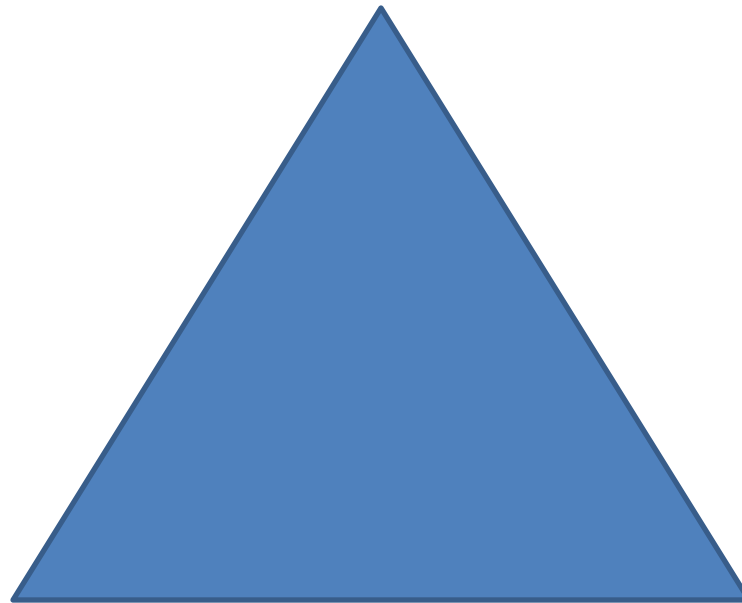


The Context for Payment and Delivery Reform

**Ray Campbell, Executive Director
Massachusetts Health Data Consortium**

Healthcare's Iron Triangle

Universal Access



High Quality

Efficient/Affordable

Payment and Delivery Reform

- The system is perfectly designed to produce the results it is delivering.
- The fee for service payment system does not create incentives for many of the things we most want to encourage:
 - Adoption and use of HIT and HIE
 - Coordination of care
 - Prevention and wellness
 - Primary care
 - Administrative simplification
 - Financial stability